FLEX TIME / PART TIME

Employment Consultant

Connect people with opportunity. Help employers discover freight broker candidates. Earn through measurable results — first-year earning potential $51,900 – $289,800.

Position overview

Freight Broker 911 Employment Consultants educate job seekers and freight brokerage employers about our career tools, training, candidate profiles and Earn While You Learn opportunity. This flex-time, part-time role combines relationship building, outreach, service education and follow-up.

Consultants work with recruiters, HR teams and hiring managers to introduce our employer packages — Employer Single Job Package, Employer Exposure Package and Employer Unlimited Job Package — which provide access to Freight Broker IQ candidates and the Broker Profile Database.

What you will market

Individuals & job seekers	Freight brokerage employers
Free Freight Broker Training — all 19 modules. Free Freight Broker IQ testing and IQ certificate. Free Resume Builder service. Free Broker Profile page. Earn While You Learn / Virtual Freight Partner opportunity. Paid full 19-module Freight Broker Training.	**Employer Single Job Package** — one job posting. **Employer Exposure Package** — added candidate exposure. **Employer Unlimited Job Package** — unlimited job postings. Packages provide access to Freight Broker IQ candidates and broker profiles; candidate contact details require paid access.

Important distinctions

The free IQ certificate is separate from the full-course completion certificate. Free Training Option 1 does not include a full-course completion certificate. A broker profile is free, but submission requires completion of the free IQ test.

ROLE & EXPECTATIONS

Build relationships. Deliver results.

Core responsibilities

• Identify and connect with job seekers, freight brokerage employers, recruiters, HR professionals and hiring managers.

• Explain the free career tools accurately; help individuals navigate IQ testing, profile submission, resume building and available training options.

• Educate interested candidates about Earn While You Learn, including its requirements, agreement and current system terms; assist without completing assessments for them.

• Demonstrate how employers can review candidate IQ results and broker profiles; explain the Single Job, Exposure and Unlimited Job packages and guide interested employers through setup.

• Follow up with contacts, support onboarding, document referrals and qualifying results, and maintain relationships that support active accounts.

• Respect candidate privacy and consent, use approved marketing materials, and avoid promises of hiring, income, test validation or guaranteed business.

A strong fit for this role

Clear communication, dependable follow-up, organized recordkeeping and an interest in freight brokerage careers. Experience in sales, recruiting, staffing, customer service or relationship management is helpful. Consultants should be comfortable using email, phone, online meetings and digital service demonstrations.

Schedule & compensation

Flex-time, part-time scheduling centers on outreach, appointments and follow-up. Compensation is performance-based: initial commissions are paid weekly, with monthly residuals for eligible active accounts.

Service	Initial (weekly)	Monthly residual
Employer Single Job Package	$50	$50 / month
Employer Exposure Package	$150	$150 / month
Employer Unlimited Job Package	$300	$300 / month
Earn While You Learn / VFP enrollment	$50	$50 / month
Full Freight Broker Training enrollment	$25	None

Illustrative first-year scenarios of $51,900, $110,400 and $289,800 appear in the companion pay plan; none is guaranteed.

Before publishing this job description

Confirm worker classification, any legally required base pay, work location, reporting manager, application method and final commission terms. Flex-time and part-time do not establish independent-contractor status or remove applicable wage obligations. No application address or benefits package has been assumed.